



Yannis Adoniou, Artistic Director

STOFF = things

KUNST = art

KUNSTSTOFF = synthetic, plastic, artificial, or unnatural

Position for Hire: Managing Director

KUNST-STOFF Dance Company is hiring a Managing Director to assist with the operations of a burgeoning non-profit contemporary dance company in San Francisco, CA.

We are looking for a motivated individual that will collaborate with the Artistic Director to strategically design and implement the programs for KUNST-STOFF Dance Company and our rehearsal and performance space, KUNST-STOFF arts.

People with a strong interest in the arts, experience in non-profit administration, and strong fundraising and donor development skills encouraged to apply.

Position Description

- The Managing Director will have responsibility for the full range of KUNST-STOFF Dance Company and KUNST-STOFF arts activities.
- Fund raising and Development: research grant opportunities, grant writing, secure funding from both private and public sources, design and manage individual donor campaigns.
- Marketing and PR: develop marketing and PR plans, write press releases and web content, manage publicity for events and productions, maintain press relationships, and secure advertising in media outlets.
- Finance: prepare financial reports, create monthly and annual budgets, and manage event account budgets.
- Report to the Artistic Director and the Board of Directors

Qualifications

The successful candidate will have the following characteristics and competencies:

- Arts management experience
- Strong analytical and organizational skills, with the ability to synthesize information succinctly
- Excellent oral and written communication skills
- Computer literacy, including website maintenance
- A collaborative work style and demonstrated ability to juggle multiple projects simultaneously
- Strong interpersonal skills and the ability to keep projects and people on task
- A quick and strategic thinker
- A community organizer with an ability to relate to people from multiple levels in an organization and from different fields of work with cultural competency
- Strong commitment to the goals of KUNST-STOFF Dance Company
- Flexibility and a good sense of humor

- Bachelors Degree or higher

Salary, Terms and Time Commitment

\$40,000/year. 30-35 hours a week. Hours are flexible. Success in this position will lead to increase in salary and full time employment. Start date: immediately.

How to Apply

Submit a cover letter and resume to KUNST-STOFF: info@kunst-stoff.org

Company Description: www.kunst-stoff.org

Yannis Adoniou's KUNST-STOFF is a San Francisco-based, Goldie award winning, contemporary dance company that has been creating eclectic movement-focused art experiences in the Bay Area for the past 13 years. KUNST-STOFF is known for its collaborative, unusual and highly visual theatrical dance works, which merge different art forms, often creating unexpected collisions and provocative beauty. While versed in the realm of established dance techniques, the company's work steps outside of the "known" with a distinctive movement style that extends the body beyond codified limits.

KUNST-STOFF has had the honor of appearing on the stages of ODC Theater, Yerba Buena Center for the Arts and the San Francisco International Arts Festival. The Company has also toured nationally and internationally, performing at Burning Man, the BERLIN TANZTAGE Festival, the Dimitria International Festival in Thessaloniki, Greece, The Southern Theater in Minneapolis, Velocity Dance Center in Seattle, at Dock 11 in Berlin, Germany and the 5th Athens International Dance Festival.

KUNST-STOFF arts, the home of Yannis Adoniou's KUNST-STOFF Dance Company, is a 4,000 sq feet dance studio/art space designed to host performing and visual artists. It is centrally located on 1 Grove Street in downtown San Francisco, California.